



# Remodeling Contractor Interview Guide



<b>DATE:</b>	<b>PROJECT NAME:</b>	
	<i>Company Name:</i>	
<b>CONTRACTOR:</b>	<i>Point of Contact:</i>	<i>Phone:</i>
	<i>Email:</i>	<i>Website:</i>

EVALUATION CRITERIA	NOTES
Do you typically take on projects like mine?	_____
How long have you been doing remodeling projects like mine?	_____
Do you have other jobs I can visit or see pictures of?	_____
What types of latest technology in siding do you use?	_____
What would your most recent customers say about you?	_____
I'm concerned about water absorption. What type of siding can I use to ensure defense against water?	_____
Describe your work quality compared to your competitors.	_____
Are you licensed, insured and bonded?	_____
Do you guarantee your work and for how long?	_____
Have you attended continuing education programs?	_____
Are you a member of any industry association?	_____
Do you hold any professional certifications?	_____
Are you certified to install a specific brand of Ply Gem siding? Which one??	_____
How do you work with customers on a daily basis?	_____
How often are your cost estimates on target?	_____
How do you handle customer disputes?	_____
What's a realistic time table for my project completion?	_____
Can you provide references?	_____